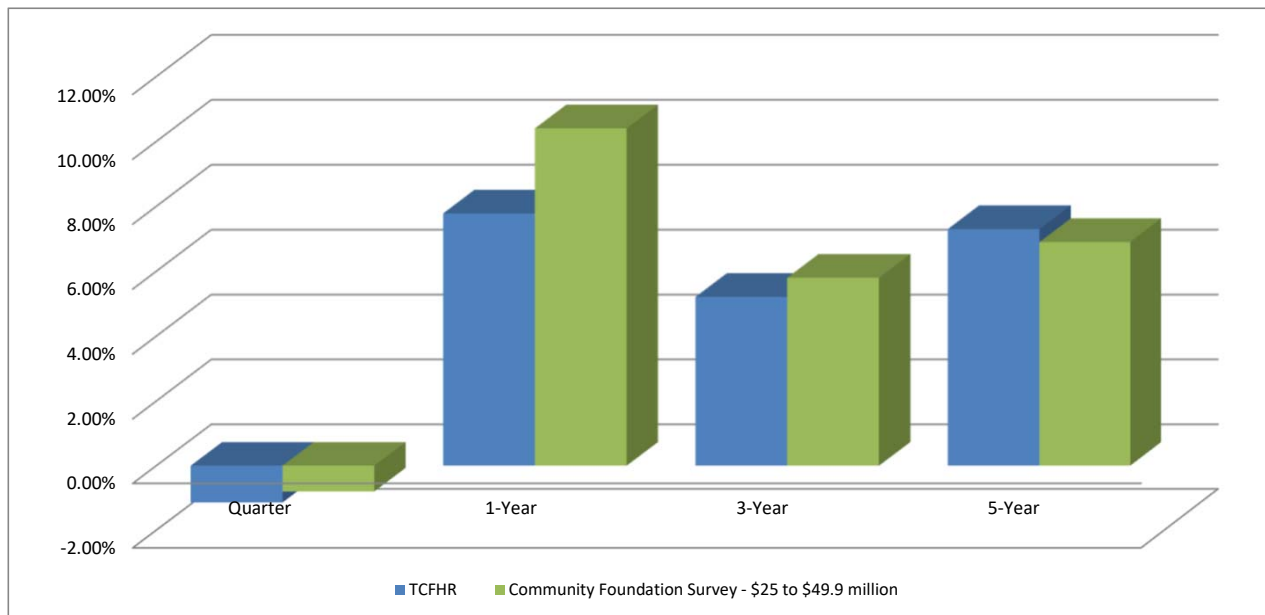


Investment Performance



Highlights

- > **\$4.64 million** -> Total Gifts fiscal 2017-18
- > **\$3.5 million** -> Total Grants fiscal year 2017-18
- > **\$32.5 million** -> Grants since inception
- > **\$36.8 million** -> Gross Assets

Asset Allocation

	\$
Cash & Cash Alternatives	3,383,189 (8)
Fixed Income	9,786,883
Equity	21,815,258
Other Assets	
Receivables/Prepays	789,074
Property Plant & Equipment	1,096,599
Total Assets	36,871,002
Funds held for Non-profit Agencies	(8,834,864)
Other Liabilities	(289,657)
Net Assets	27,746,481

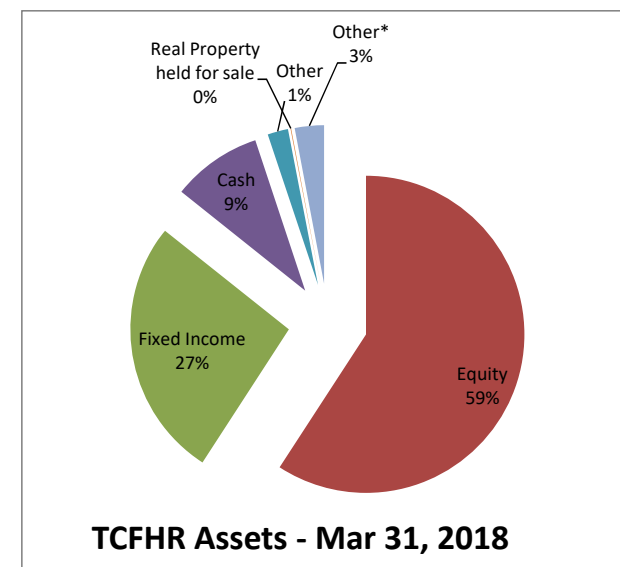
** Investment Performance - Reported to COF	#	Balance	Quarter	1-Year	3-Year	5-Year
(1) TCFHR	238	31,913,224	-1.14%	7.78%	5.21%	7.30%
(2) Community Foundation Survey - \$25 to \$49.9 million	33	\$25-\$50 ML	-0.80%	10.40%	5.80%	6.90%

(3) Investment Performance - Reported by Advisors	#	Balance	Quarter	1-Year	3-Year	5-Year
(4) TCFHR Pool Only (Graves.Light)	148	22,100,659	-1.29%	7.07%	4.76%	6.32%
(6) American Funds All	32	8,996,464	-0.77%	9.63%	NA	NA
(7) American Funds Balanced A	4	261,567	-1.22%	9.43%	7.74%	9.34%
(7) American Funds Balanced Portfolio A	13	542,120	-0.37%	10.71%	6.76%	NA
(7) American Funds Growth & Income Portfolio A	11	7,932,177	-0.52%	11.99%	7.73%	NA
(7) American Funds Income Portfolio A	3	197,671	-1.89%	5.75%	5.04%	NA
(7) American Funds Preservation Portfolio A	1	62,928	-0.53%	-0.31%	0.39%	NA
(5) Charitable Remainder Trust held as Trustee	1	451,020	-1.03%	8.35%	NA	NA

(Note: 31 Funds invested in American Funds; 1 invested in two.)

Benchmarks - Reported by Advisors	Quarter	1-Year	3-Year	5-Year
Morningstar Moderate (50% - 70% Equity) (Graves Light)	-0.52%	8.48%	5.20%	6.62%
65% S&P 500/35% Barclays (Graves Light)	-0.98%	9.52%	7.48%	9.30%
(4) Blended Benchmark (Graves Light)	-1.14%	9.20%	6.10%	7.50%

** Note that investment performance is presented net of investment advisor fees and *past performance is not an indication of future results.*



Notes:

- (1) TCFHR reflects returns of The Community Foundation of Harrisonburg and Rockingham County as reported to the Colonial Consulting Group as part of the Finance and Administrative Officers Group (FAOG) Investment Performance Survey for Quarter ending 3/31/2018. Returns are composite for all assets held in the TCFHR Investment Pool and Individually Managed accounts (excluding the cash pool held by Wells Fargo Advisors as part of the overall investment pool and money market funds held in conjunction with American Funds) and are reported net of fees using the formula set by the Colonial Consulting Group.
- (2) The Colonial Consulting Group, in conjunction with the Finance and Administrative Officers Group for Community Foundations, performs a quarterly investment return survey of participating community foundations and provides aggregate results by asset category to all participants. The returns referenced above reflect the average return for the 29 community foundations with assets between \$25 and \$49.9 million invested who participated in the FAOG survey and were included in the 2nd Cut Community Foundation Results received May 18, 2018.
- (3) Returns reported above do not include cash held for liquidity purposes including \$1.4 million in the pooled cash account and \$780,000 in cash or cash equivalent accounts held in conjunction with American Funds accounts. In addition, 5-year returns are not yet available for the American Funds Portfolio series funds.
- (4) The blended benchmark is a custom blend of security indices tracked by our investment advisor specifically for comparison to TCFHR returns. It is composed of the following 55% S&P 500, 10% EAFE, and 35% BCGC (revised 1/1/2017) and is designed to model the asset allocation and risk strategy held by TCFHR. The Community Foundation pooled investment fund trailed benchmarks for the quarter ending March 31, 2018 again primarily due to being less concentrated in Information Technology sector and an overall tilt toward value stocks over growth stocks. Benchmarks based on S&P index would not have this tilt. Most of the variance was due to activity in January when technology stocks did very well. The remainder of the quarter, TCFHR's portfolio performed in line with the benchmarks.
- (5) TCFHR is trustee and residual beneficiary for a charitable remainder unitrust which provides payment of distributions to designated beneficiaries of the lesser of trust income or 5% of the fair market value of the assets as of the first day of each year over the beneficiaries' lives. This trust was transferred to the Foundation as part of a family foundation transfer and invested assets were maintained as initially set up by the trust.
- (6) Returns reported on this line for American Funds reflect all American Funds held by TCFHR. This return is calculated by TCFHR and includes the effects of withdrawals and additions to the funds. Quarterly and annual returns were only calculated for the trailing year and not for the trailing 3 and 5 year periods.
- (7) Trailing total returns as reported on the Morningstar website. These are the overall investment returns for each portfolio of American Funds held by TCFHR. These returns do not reflect actual activity in the individual funds held by TCFHR.
- (8) Note that this includes cash held for liquidity purposes and short term grant making (4.5%) as well as cash poised for reinvestment in the market (4.5%). A portion of the short-term cash has been invested in cash equivalent short term Treasury Bills.

** Note that investment performance is presented net of investment advisor fees and *past performance is not an indication of future results.*